



Hermia Yrityskehitys Oy

***Seed Fund: Hermia Ventures LTD
Seed Capital; Essential tool in incubation services***

Main idea

Hermia Ventures is a private Seed Capital Fund company founders are Hermia Business Development Ltd and private investors, business angels and companies and associations like Tampere Technological Association.

Strict strategy to invest technology based start up companies.

Fund Company is managed by Hermia Business Development Ltd.

Owners of the fund has made co investments with fund and workes actively in portfolio companies.

Investment is part of the monetary packet.



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About the fund

Hermia Ventures has found in the year 2005.

We are looking for new investors . Interest of the investment seems to be abr 15 % yearly.

Target is to:

- find yearly 80 potential companies
- make yearly 12 investments
- make yearly 4 exits
- succes rate at least 40 %
- time from investment to exit abr 5 years
- valuation growth for investment min 6 times the investment



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About the fund

Start up investments are 50- 100 000 €, with this money it is usual to get packet worth of 350-600 000 euros.

So far two succesful exits, once failed. Very good results and good growth for valuation of portfolio.

Steady deal flow and good window view to Finnish technology based start ups.

Two investors already outside Finland, one from Netherland and one from Russia

Readyness to expand business.



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Hermia Business Development Ltd

- Founded in the year 1992
- For profit market driven company
- 3000 business ideas and research results evaluated
- 300 New technology based start up companies
- Very good effectiveness and flexibility, profitable business
- From those over 90 % still in business after 4 years from starting the business, good success rate
- Over 500 business plans made
- Business all over Finland and some customers abroad
- Main owner is Pekka Jussila, other shareholders private persons, Tampere Technology Ltd (City of Tampere), Tampere Technological Association, Stanford university, Zernike Group and business angels.



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Hermia Ventures, portfolio companies

At the moment 10 companies : Cavitar Oy (Exit 10/2008), Suvisoft Oy, Linal Oy, Naava-Energia Oy, EcoSir Oy (Exit 5/2008), Chapter One Oy, A4SP Technologies Oy, Necosta Oy, Mateve Oy ja Rank & Share Oy

Cutting lasers based to Semiconductor laser

- Spin off from Tampere university of technology
- Basic technology is new idea, how to put together hundreds of semic lasers in order to get effective cutting laser
- Investment 2005, good exit 2008



Internet services for managing conferences

- Effective and solid internet based tool to handle information and cash delivery in seminars and conferences
- More than 100 conferences, 30 000 user. Customers such as Tampere University of Technology and Swiss Federal Institute of Technology.

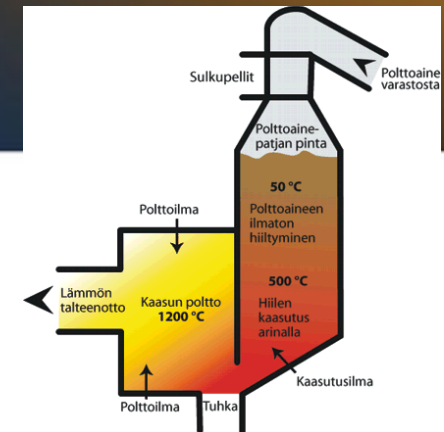
Uudenaikaiset työkalut ammattimaiseen tapahtumien järjestämiseen



Verkkopalvelu yhdistyksille ja organisaatioille jäsenten hallinnointiin ja palveluiden tarjontaan.



Clean energy technology for burning wastes



- Can burn normal wastes for energy with very pure process.
- Can be local, small scale unit with good effectiveness
- Selling technology and willing to find new partners



Lineum isolation materials



- Selling pure and natural based isolation material.
- Some product for taking oil out of the sea and lakes



Waste management products



Kauppahalli, Helsinki

- Large scale of different kind product for waste handling and waste management.
- Customers like City of Tampere, City of Moscow, City of Helsinki, Dubai etc.
- Investment 2006, good Exit Panostajalle 2008



Chapter One Oy

www.chapter-one.org

3D-games

- Developing different internet and mobile games.
- Investment 2007, at the moment under exit process.



CHAPTER ONE



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A4SP Technologies Oy

www.a4sp.com

Electronical products for floor ball and ice hockey

- Electronical products, that can help one in practising the game.
- Using mobile game in gathering information and transferring results in internet portal
- Coming to christmas market 2009



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Necosta Oy

www.necosta.com

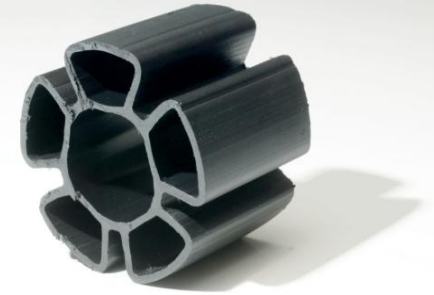
Software

- Optimising software
- Different end user solutions for different branches
- Under development at the moment



Hermia Yrityskehitys Oy

New thermal energy Pipe and low energy network



- New effective double pipe for gathering energy from different energy cellars, lakes, earth, rock gaves and sea sediments
- Very cheap energy for heating, cooling and hot water
- Can beat easily oil heating systems, district heating systems and all other solutions for heating and cooling
- Establishing new Mateve Heat Energy company
- Looking for new investors, best investment ever!



Rank & Share Oy

Software for forecasting sales and manufacturing needs

- With software big companies forecast their sales for example for Christmas market, when giving special offers and so on
- Huge savings yearly for example for daily food companies.



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